

*papers for
the future*

 **Koehler America Inc.**

July 28, 2015

To our valued customers,

Due to increased costs, our thermal prices will increase by 5-8% effective with shipments from October 1, 2015.

We appreciate your continued support and understanding.

Very truly yours,



Richard Greene
Koehler America Inc.



July 17, 2015

Dear Valued Appvion Customer,

Due to strong demand and increases in input costs, Appvion will increase the selling price of POS products effective with shipments September 1, 2015.

This price increase is in addition to all previously announced increases, FSC up-charges, and minimum and trim up-charges. In addition, the increase will apply to customers globally.

This price increase includes the following grades:

Grade	Increase Percentage
Alpha® 400 2.1 and Alpha® 400 2.3	7.0 %
Alpha® 800 2.4 and Alpha® 800 3.4	5.0 %
Alpha® 820 2.4 and Alpha® 820 3.4	5.0 %
POS Plus® 600-2.4	5.0 %

Your Appvion representative will contact you with details about this price increase and answer any questions you may have.

We value your business and thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads 'Justin Merritt'.

Justin Merritt
Vice President and
General Manager- Thermal Business



Hansol America, Inc.

100 Kerby Street, 6th Floor

Fort Lee, New Jersey 07024

TEL: (201) 461-6661 FAX: (201) 461-7549

June 8, 2015

Subject: Price Increase Announcement

Dear Valued Hansol Paper Customers:

In response to continuing unprecedented market conditions, as well as increased input costs, Hansol America will implement price increases on our light-weight direct thermal Point of Sale papers sold here in North America. This increase will take effect with our August 2015 order intake and corresponding shipments.

A 9% increase will impact all grades currently carried by Hansol America, Inc.

Should you have additional questions regarding this announcement and its impact on your business, your Hansol America representative will be happy to assist with any questions you may have.

We sincerely value your business and hope to continue to service your needs with outstanding products. Thank you for your interest and continued support of Hansol Paper.

Sincerely,

A handwritten signature in black ink, appearing to read "Kenny Kim", written over a horizontal line.

Kenny Kim
President
Hansol America, Inc.